Do leaders and managers have the same characteristics? No, they do not!

1. Managers deal with things that are urgent, leaders with which is important. Leaders are goal orientated; managers are task orientated. Good leaders create, good managers delegate.

2. Managers take instructions—leaders take decisions. Management follows leadership. Leaders often show a willingness to take risks, even gambles.

3. Leaders are more concerned with the future. Good leaders tend to be people-focused.

4. Leaders: ‘Am I doing the right things?’ Another way of stating this is ‘How can I best accomplish things’ vs ‘What are the things that I want to accomplish.’

5. Management is efficiency in climbing the ladder of success, keeping it firmly against the wall—leaders determine the wall against which the ladder should be placed. Leaders make the decisions—managers follow decisions.

6. Management is concerned with day-to-day logistical details of production and the ‘now’—leaders are more concerned with the production capability of the system, creating new paradigms.


8. Managers are more risk averse: Leaders are people-focused. Managers are task-focused.

9. Managers are risk averse: Leaders are people-focused.

10. Managers: ‘Am I doing things right?’ Leaders: ‘Do I truly understand the situation?’

We dentists, when unsure, procrastinate. We don’t have to, usually, but sometimes we do. What would I like to do and what can I do today? We have a lower tolerance for uncertainty, and that’s not easy! We dentists, when unsure, procrastinate. We don’t have to, usually, but sometimes we do. What would I like to do and what can I do today? We have a lower tolerance for uncertainty, and that’s not easy! We dentists, when unsure, procrastinate. We don’t have to, usually, but sometimes we do. What would I like to do and what can I do today? We have a lower tolerance for uncertainty, and that’s not easy! We dentists, when unsure, procrastinate. We don’t have to, usually, but sometimes we do. What would I like to do and what can I do today? We have a lower tolerance for uncertainty, and that’s not easy! We dentists, when unsure, procrastinate. We don’t have to, usually, but sometimes we do. What would I like to do and what can I do today? We have a lower tolerance for uncertainty, and that’s not easy! We dentists, when unsure, procrastinate. We don’t have to, usually, but sometimes we do. What would I like to do and what can I do today? We have a lower tolerance for uncertainty, and that’s not easy! We dentists, when unsure, procrastinate. We don’t have to, usually, but sometimes we do. What would I like to do and what can I do today? We have a lower tolerance for uncertainty, and that’s not easy!